



Ace Engineering Holdings LIMITED

COMPANY PROFILE

Prepared By:

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ACE HOLDINGS LIMITED
BUSINESS PROFILE



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1.0 BUSINESS PROFILE

1.1 [About Us](#)

Ace Holdings Limited is a Malawian based company established on 17th March 2014 as a limited company incorporated under the companies Act, 1984.

Ace Holdings Limited directors are Malawian business magnate with more than 20 years' entrepreneurship and technical skills. The company started in 2008 as ACE Industries founded by Macdonald K. Chisale. Since then, the company has experienced massive growth through its diversification agenda which has witnessed a shift from being a predominantly electronics to a group of diversified companies with strategic business investment portfolios.

In March, 2014 the company rebranded because of its diversification agenda. With investments in Ace Electronics & Security Systems, Altman Electrical Contractor & Refrigeration Services, Spring Africa Technologies, Solar Island and many more. Ace Holdings Limited has the potential of driving Malawi's economy to another level. Ace Holdings now boasts to be one of Malawi's key strategic partners for local and international investors.

1.2 [Visions & Values](#)

1.2.1 [Vision](#)

The vision of Ace Holdings is to expand its global leadership in the application of technologies and providing of solutions through synergy of organization and innovation.

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1.2.2 Values

Ace Holdings Limited core values are: innovation, accountability, integrity, teamwork and respect, learning and social responsibility. We commit to these values to guide our decisions and our behaviors:

Innovation

We constantly look for better ways to deliver value to our customers, share owners, suppliers, and fellow associates. We anticipate change and create the solutions before we are asked to.

Accountability

We say what we do and we do what we say. We consistently produce results that meet or exceed the expectations of our customers and suppliers.

We accept our individual and team responsibilities to meet our commitments.

Integrity

We abide by the highest ethical standards, demonstrating honesty and fairness in every action that we take, everywhere, all the time.

Teamwork and Respect

We honor the rights and beliefs of our fellow associates, partners and community. We treat others with the highest degree of dignity, equality and trust, leveraging diversity to meet our common goals. As a team, we deliver more than as individuals.

Learning

We continually acquire new knowledge to improve performance and enable growth for the Company and for ourselves.

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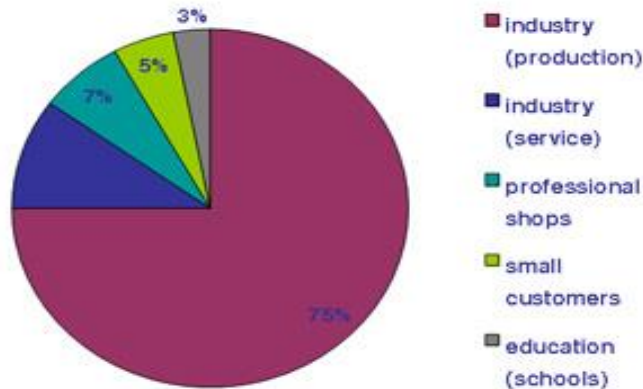


Social Responsibility

We actively pursue opportunities to balance our financial, social and environmental responsibilities to achieve positive outcomes for our diverse global stakeholders. Along this journey, we are committed to collaboration, transparency and innovation.

1.2.3 Our Customers

Our customers are mainly production industry, service industry, mobile companies, Shops, small medium enterprise, measuring and control technology, as well as products for the automotive and industry or health. We work also with development companies, wholesalers and retailers of various foods and services.



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1.2.4 Physical Address

Blessings Sululu
Ace Electronics & Security Services
The Hub, Namiwawa
P. O. Box 1246, Blantyre
Cell: 0881348439
Email: sululub@ace.co.mw
Website: www.ace.co.mw/electronics

Lydia Phiri
ACE Software Solutions
Ace Holdings Ltd.
P O Box 1246, Blantyre
SE: 115
Cell: 0888210195
Email: lphiri@ace.co.mw
Website: www.ace.co.mw/software

Tafara Maziriri
Spring Africa Technologies Also trading as ACE Holdings Limited
The Hub, Opposite Airtel Malawi, Limbe
P.O Box 1246,
Blantyre
Email: TMaziriri@ace.co.mw
Website: www.ace.co.mw/sat

Macdonald Chisale
Managing Director – General Contact
Ace Holdings Limited
P.O Box 1246
Blantyre
Cell: 0999257356 or 0888216263
Email: Chisalem@ace.co.mw
Website: www.ace.co.mw





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2.0 OUR BUSINESS PORTFOLIO

Ace Holdings Ltd has the following subsidiaries:-

-  ACE Electronics & Security Services
-  Altman Electrical Contractors & Refrigeration Service
-  Spring Africa Technologies (formerly ACE Software Solutions)
-  Solar Island

2.1 ACE ELECTRONICS & SECURITY SERVICES



ACE Electronics & Security Systems was established in 2016 in Blantyre, Malawi. ACE Electronics is a provider of high-level Security Systems, Retail Security Solution, Building Automation, Home Automation, Audio Visual Systems, IT & Telecommunications and other Low Voltage Systems for commercial, government and industrial sectors throughout Malawi.

We are committed to you in the strategic design and seamless execution of innovative, state-of-the-art technology security systems that are delivered within budget and agreed time scales.

Our core strength is based on ACE holdings investing in its people and its products to protect your people and your assets with continued growth throughout southern Africa.

ACE Electronics world-class security technology is supported by highly experienced security specialists, design engineers, service and maintenance professionals all furnished with years of experience in the integration of major systems.

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We stand out from other competitors in the market not only with our various services but also because of several reasons like regular service checks, user friendly appliances, customer friendly staff etc.

2.1.1 Our Services

CCTV SYSTEM: CCTV System is an effective prevention technology, Video Surveillance (CCTV) utilizes the latest digital technology to Monitor access to secure areas, unauthorized activities, theft or criminal damage and personal safety or even provide a remote response to an intrusion.

ACCESS CONTROL SYSTEM: From single store to chain of retails or the whole edifice Access Control Systems (ACS) is designed to control Access for Employees and visitors by utilizing multiple technologies such as swipe cards, proximity cards, PIN entry keypads, and sophisticated biometric devices, security systems can be designed around existing hardware to provide an effective solutions for a single or multiple sites

INTRUDER ALARM & PANIC ALARM SYSTEM: This system identifies genuine incidents of forced entry, unauthorized access or personal attack, which generates effective response if any of these occurrences happen.

ATTENDANCE SYSTEM: Time Attendance System allows the company to manage, monitor employee entries, exits, breaks, absence and leaves. Time Attendance system enables to prepare a detail report of employees who are not holding up to your standards of employment.

ANTI THEFT SYSTEM: We help retailers to reduce risks which impact their business in case of shrinkage. We offer Electronic Article System to prevent asset loss from shoplifting, theft, shrink and fraud etc.

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2.1.2 Current customers





2.2 ALTMAN ELECTRICAL CONTRACTORS & REFRIGERATION SERVICE

We are able to offer a complete range of services for all types of industrial and commercial projects. Our full range of services listed below:

2.2.1. Mechanical services

- ✚ Waste Treatment Systems
- ✚ Sanitary & Plumbing Systems

2.2.2. Air Conditioning

- ✚ Commercial Air Conditioning – Design, sales, service, installation.
- ✚ Domestic Air Conditioning – Design, sales, service, installation.
- ✚ Ground Sourced Heat Pumps – Design, sales, service, installation.
- ✚ We offer planned maintenance and breakdown service for all your air conditioning needs to ensure you are running smoothly.

2.2.3. Refrigeration

- ✚ Commercial Refrigeration – Design, manufacture, sales, service, installation.
- ✚ Industrial/commercial specialized refrigeration process cooling and automation.
- ✚ Specialized environment applications, laboratories, health facilities, clean rooms etc.

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- ✚ Refrigeration and dehumidification projects for primary producers and processing facilities.
- ✚ We offer planned maintenance and breakdown service for all your commercial & industrial refrigeration needs to ensure you are running smooth

2.2.4. Electrical Systems

- ✚ Mains Distribution Systems
- ✚ Power & Lighting Systems
- ✚ Fire Detection Systems
- ✚ Lightning Protection



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2.2.1. Current Customers



UNIVERSITY
OF MALAWI





2.3 SPRING AFRICA TECHNOLOGIES

2.3.1 IT SERVICES & CONSULTANCY

2.3.1.1 IT Audit

Assist clients establish internal control programme that include evaluation, monitoring and reporting of control exceptions, and IT risk assessments designed to provide management with reasonable assurance regarding effectiveness and efficiency of operations and compliance with applicable laws and regulations.

2.3.1.2 Network Security

Help clients identify network security threats and risks across the organization and leverage expertise and solutions that help anticipate and prevent attacks, and provide recommendations for scalable plan tailored specifically to client's business and security objectives.

2.3.1.3 Business Continuity and ICT Disaster Recovery Management

Assist clients develop and maintain IT continuity plans, utilization of offsite backup storage, and providing periodic continuity training designed to minimize the probability and impact of major IT service interruptions on key business functions and processes.

2.3.1.4 ICT Policy Formulation and Implementation

Help clients formulate policies, standards, plans and procedures that drive IT processes and ensure that they are properly documented, reviewed, maintained, approved, communicated and used for training.

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2.3.1.5 IT governance and Risk Management

Facilitate establishment IT governance framework including organizational structures, processes, leadership, roles and responsibilities designed to ensure that enterprise IT investments are aligned and delivered in accordance with enterprise strategies and objectives.

2.3.1.6 Storage Systems Installations

Installation of HP and IBM storage systems for data center and database transactions.

2.3.1.7 IT Sales and Equipment

We sell a wide range of IT products that meet your business needs. For example, laptops, desktops, routers, switch, Hard Drive, printers, portable laptops, flash drives etc.

2.3.2 Our Products

2.3.2.1. SARIS (Student Academic Registration Information System)

A web-based password protected system that fulfills all the academic register needs of secondary schools, colleges, and universities.

2.3.2.2. CRM (Customer Relationship Management)

It provides many enterprise features, such as sales force Automation, customer support, security management, product customization, calendaring, E-mail integration, add-ons and others.

2.3.2.3. IRIS (Insurance Register Information System)

Insurance Register Information System for managing all types of insurance. Main features includes Estimation calculator, automatic expired insurance reminder and search engine.

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2.3.2.4. MERIS (Members Register Information System)

Manage members' registration and their respective dependents, members' contribution, fees, loans, track share profit dividends. A solution for running member based organizations like SACCOS, Churches, and Mosques etc.

2.3.2.5. HRIS (Human Resource Information System)

An HRM Information System that provides core features to manage crucial organization asset-people. Its features are: Administration, Personal Information register, Employee Self Service, and Staff leaves management and Time sheet and attendance

2.3.3 Our customers



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2.4 SOLAR ISLAND

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SOLAR ISLAND

Solar Island is the national leader in clean energy services and Malawi's #1 solar power provider. Our national scale, in-house experience and world-class technology are only a few of the solar energy advantages that make us the clean energy company of choice for small businesses, commercial companies, governments, schools, farms, water districts and more.

2.4.1 Solar Island Roof Systems.

We develop and assemble turnkey photovoltaic installations for industrial buildings. Our portfolio includes systems for

- ✚ Flat roofs
- ✚ Lightweight roofs
- ✚ Pitched roofs
- ✚ Building-integrated solutions



2.4.2 Solar Island team provides

- ✚ Project planning
- ✚ Construction management
- ✚ Grid connection
- ✚ Monitoring of ongoing operations
- ✚ System maintenance

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2.4.3 Our customers



- Health safety & welfare policy
- Environment management policy
- Quality assurance policy
- Ethics policy

3.1. Work Health and safety policy

Obligations

Management is firmly committed to a policy enabling all work activities to be carried out safely, and with all possible measures taken to remove (or at least reduce) risks to the health, safety and welfare of workers, contractors, authorised visitors, and anyone else who may be affected by our operations.

We are committed to ensuring we comply with the Work Health and Safety Act 2009, the Work Health and Safety Regulations 2012 and applicable Codes of Practice and Malawian Standards as far as possible.

Responsibilities

Management:

Will provide and maintain as far as possible:

- A safe working environment
- Safe systems of work
- Plant and substances in safe condition
- Facilities for the welfare of workers
- Information, instruction, training and supervision that is reasonably necessary to ensure that each worker is safe from injury and risks to health
- A commitment to consult and co-operate with workers in all matters relating to health and safety in the workplace

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- A commitment to continually improve our performance through effective safety management.

Workers:

Each worker has an obligation to:

- Comply with safe work practices, with the intent of avoiding injury to themselves and others and damage to plant and equipment
- Take reasonable care of the health and safety of themselves and others
- Wear personal protective equipment and clothing where necessary
- Comply with any direction given by management for health and safety
- Not misuse or interfere with anything provided for health and safety
- Report all accidents and incidents on the job immediately, no matter how trivial
- Report all known or observed hazards to their supervisor or manager.

Application of this policy

We seek the co-operation of all workers, customers and other persons. We encourage suggestions for realising our health and safety objectives to create a safe working environment with a zero accident rate.

This policy applies to all business operations and functions, including those situations where workers are required to work off-site.

Policy authorised by:

Date:

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3.2. Environment management policy

ACE Holdings Ltd. commits itself to minimizing its impact on our environment through

- Providing a safe and healthful workplace;
- Having an environmentally sustainable aware culture, where responsibility is assigned and understood;
- Being an environmentally responsible neighbor in our community;
- Conserving natural resources by reusing and recycling;
- Using, in our own operations, processes that do not adversely affect the environment;
- Ensuring the responsible use of energy throughout the organization;
- Participating in efforts to improve environmental protection and understanding;
- Taking steps to improve environmental performance continually;
- Conducting rigorous audits, evaluations, and self-assessments of the implementation of this policy;
- Working with suppliers who promote sound environmental practices; and
- Enhancing awareness among our employees, volunteers, and users – educating and motivating them to act in an environmentally responsible manner.

Authorization

Signature of Board Secretary:

Date of approval by the Board:

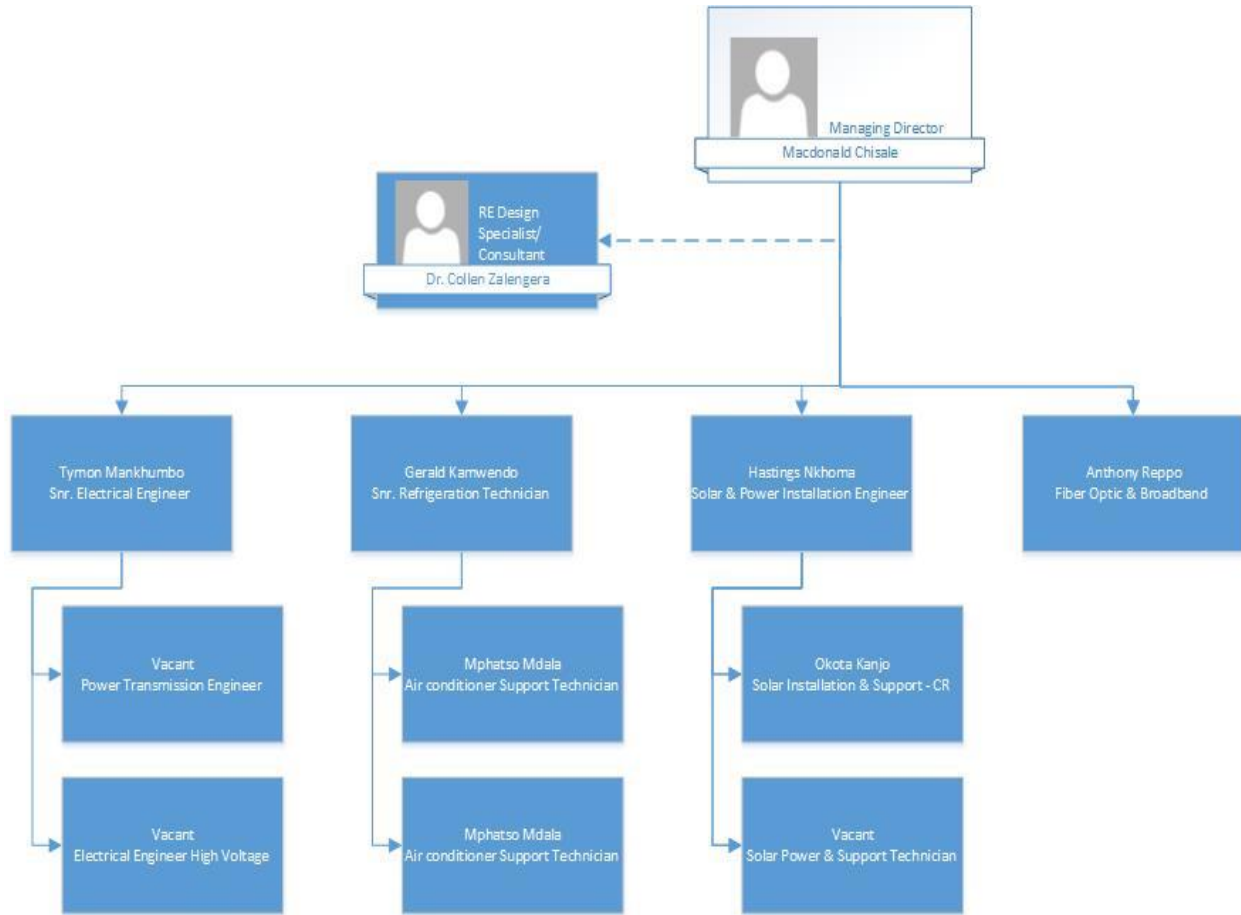
Name of Organization:

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4.0 Corporate chart



**ACE HOLDINGS LIMITED
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POWER OF ATTORNEY

Date: August 1st, 2017

KNOW ALL TO WHOM THESE PRESENTS SHALL COME

That **ACE HOLDINGS LTD** whose registered office is in Mchesi Chisale properties, near rice milling traders SEND GREETINGS WHERE AS:

1. To Whom It May Concern.
2. Ace Holdings Ltd. as a registered contractor in Malawi with the Office of the Director of Public Procurement (ODPP) I any value category is an eligible bidder and decisions of authorizing Macdonald Chisale, its Managing Director, to sign all documents pertaining to the firm's bid for and on behalf of the firm.

NOW THIS DEED WITNESSTH that Prow ACE Holdings Ltd appoint Macdonald Chisale to be its lawful attorney for it and its name for its benefit to the following acts:

1. To sign on all bidding documents
2. To represent the firm at the opening of the bids
3. To do everything whatsoever which may be deemed necessary, or which may be required to be done or which may expedient to fully and effectually vest the firm's as the bidder as if Power of Attorney had not made.

And ACE Holdings Ltd. hereby declare that all the receipts, bidding documents and acts, matters and things which shall be signed by Macdonald Chisale its said Attorney given, made or executed or done for the aforesaid shall be as good valid and effectual to all intents and purposed whatsoever as if the same has been signed, delivered given or done by the firm in its proper person.

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And ACE Holdings hereby declare that all the receipts, bidding documents and acts, matters and things which shall be signed by Macdonald K. Chisale its said Attorney given, made or executed or done for the aforesaid shall be as good valid and effectual to all intents and purposed whatsoever as if the same has been signed, delivered given or done by the firm in its proper person.

ACE Holdings hereby undertake to perform from time to time and at all times to ratify and confirm whatsoever its said Attorney shall lawfully do or cause to be done in or by virtue of this power of Attorney.

Signed on Behalf:

ACE Holdings Ltd

Signature:

Name: Macdonald K. Chisale

Position: *Managing Director*

Witness

Signature:

Name:

Position:

Ian Malera LLB (Hons) (Mal)
Legal Practitioner
Notary Public
Commissioner for Oaths
P.O. Box 1503
Lilongwe, Malawi



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DECLARATION

Lilongwe, Malawi

To: Whom it may concern

This is to certify that we, **ACE Holdings Ltd**, do not fall into the categories listed below:

- i. That we are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities or are in any in any analogous situation arising from a similar procedure provided for in legislation or regulations.
- ii. That we are associated, or have been associated in the past, directly or in directly, with the Consultant or any other entity that has prepared the design, specifications, and other document for the Project or being proposed as the Project Manager for the Contract
- iii. That we are the subject of proceedings for a declaration of bankruptcy, for winding up, for administration by the courts, for arrangement with creditors or for any similar procedure provided for in national legislation or regulations;
- iv. That we have been convicted of an offence concerning professional conduct by a judgment which has the force of res judicata (i.e. against which no appeal is possible);
- v. That we are guilty of grave professional misconduct proven by any means which the contracting authority can justify;

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- vi. That we have not fulfilled obligations relating to the payment of social security contribution in accordance with the legal provisions of the country where they are established;
- vii. That we have not fulfilled obligations relating to the payment of taxes in accordance with the legal provisions of the country where they are established;
- viii. That we have been declared to be in serious breach of contract for failure to comply with obligations in connection with another contract with the same contracting authority.

Signed on behalf of:

ACE Holdings Ltd

DIRECTORS AUTHORIZATION

1. Director Name:	MACDONALD KAPACHTKA CHISALE	Signature.....	
2. Director Name:	LYDIA PHIRI	Signature:.....	
3. Director Name:	DAVID BANDA	Signature:.....	